**意向客户信息收集表**

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| **公司名称：** | | | | **公司注册时间：** | |
| **公司注册地址：** | | | | | |
| **联系人：** | | | | **联系电话：** | |
| **性别** | |  | | **年龄** |  |
| **通过何种渠道了解到赖永初** |  | | | | |
| **是否有销售团队（几人）** |  | | **是否有实体门店** |  | |
| **从事白酒行业几年**  **正在经销的白酒品牌** |  | | | | |
| **市场计划、**  **销售计划** |  | | | | |
| **意向经销产品** |  | | | | |
| **意向经销地区** |  | | | | |
| **备注** |  | | | | |

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